

Legal Data & Technology Solutions

Transforming legal departments and law firms to enhance productivity, profitability, and client relationships

Rapid changes in technology, globalization, and regulation continue to push legal departments and law firms into a more digitized, transformed, and accelerated way of working. Timelines, expectations, and relationships are evolving; now more than ever, legal professionals are expected to operate with purpose and efficiency. With today's legal teams increasingly expected to "do more with less," there are significant opportunities to identify and implement strategic change to improve productivity, profitability, and client relationships.

Breakwater's legal data & technology solutions professionals have decades of experience transforming legal departments and law firms through technology, driven by data, and supported by successful change management.

Legal Operations Transformation

Breakwater's global legal data & technology solutions professionals are experts in leading critical change within law firms and legal departments of all sizes and across geographies. Our unique combination of technical capabilities and expert consulting enables transformation and innovation that give our clients the ability to drive quantifiable results. Breakwater expertise includes:

- Development of legal operations vision, strategy, and value proposition
- Legal operations current state assessment and gap analysis
- Workflow optimization, automation, and change management
- Legal spend and operational data analytics and dashboarding
- Early case assessment and settlement analytics

Legal Technology Strategy and Implementation

Breakwater's global legal data & technology solutions expertise centers around developing innovative roadmaps and strategies, evaluating legal technology investments, platform testing and implementation, and decommissioning strategies for outdated or redundant technologies. Solutions include strategy, design, and implementation in areas such as:

- Matter management
 - Spend management
 - Contract analytics and management
 - AI and ML solution analysis and deployment
 - Intake management
 - Intellectual property management
 - Resource management
 - Vendor management
 - Regulatory compliance
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Our Approach

Breakwater's legal data & technology solutions professionals deliver transformation strategies, legal technology solutions, and data-driven insights by taking a human- and team-centered approach to solution design. We begin each engagement by developing a deep understanding of our clients' business strategy and current challenges and help define the future state. We work closely with legal, business, and IT stakeholders to align priorities and define measurements of immediate and future successes. Our pragmatic delivery philosophy is built upon transparency, communication, collaboration, and innovation.

Sample Engagement: Legal Operations Strategy and Digital Transformation

A global leader in device protection required a holistic assessment of its legal operations function to achieve a more digitized design. We were engaged to perform a current state assessment of the organization's legal operations, develop a gap analysis to the desired future state, design a multiyear program and technology roadmap, and execute on implementation. We worked closely with the organization's general counsel and senior leadership to develop a framework and operating model for capturing, tracking, and optimizing workflows, staffing, performance management, technology products, knowledge management, and professional development. Our efforts resulted in more than \$5M annual savings and active management of 35 programs and 12 technology platforms.

Sample Engagement: Post M&A Program Design, Data Migration, and Technology Implementation

A publicly traded life sciences company required urgent development of a technology and implementation roadmap, data migration oversight, and integrated policy and process development after the organization acquired two global companies. We were engaged to work with the company's general counsel, head of global trade compliance, and senior leadership to create a technology roadmap and develop competencies, policies, and processes to onboard critical legal and compliance programs. Our rapid and successful assessment, design, and execution resulted in the organization's ability to fully onboard and implement programs for trade, FCPA, conflict minerals, and anti-bribery programs with the enabling technology in less than 90 days.

Sample Engagement: Process Improvement, Best Practices, and Change Management

A global IT, healthcare, and professional staffing organization required improved processes for contract lifecycle management. We were engaged to work with general counsel, senior leadership, contract managers, and analysts to assess the organization's current processes for contract lifecycle management and design a future state that achieved stakeholder goals. We successfully added contract lifecycle management technology to an existing platform and delivered playbooks, checklists, decision trees, and cross-functional workflows to improve best practices and achieve successful change management.

Our Differentiators

- Data and technology experts with deep experience across a variety of industries, including financial services and insurance, healthcare and pharma, and big tech
- Client-centric, solution-oriented design and delivery
- Flexibility based on an agnostic approach to technology and data
- Cross-discipline expertise in analytics, data strategy, cybersecurity, data privacy, and information governance
- Access to proprietary software

About Breakwater

Breakwater helps mitigate risk and gain insight from sprawling information by combining technology automation and human expertise. Our expert consulting, software, and managed services address the challenges within information governance, disputes and investigations, regulatory compliance, privacy, cybersecurity, and legal operations. Our solutions allow governance, legal, and risk professionals to locate, access, analyze, and manage information by making data transparent and actionable. Breakwater helps clients in public and private sectors mitigate risk, improve productivity, and increase profitability by transforming how they use data.